

**Roy Paulson**  
**President, Paulson Manufacturing**



Born into a Manufacturing business and learning the business from the ground up, his experience includes all of the typical aspects of running a family business. His education centered on a combination of business management and associated technical training.

Patents include 16 Utility and Design patents and pending, in the fields of optics, mechanical designs and optical physics. Paulson Mfg exports to 100 countries and specializes in Safety and Security Products.

Roy is married to Suzanne Paulson and his two children, Matthew and Jessica are pursuing their careers after completing their higher educations.

**Current Positions:**

President, Paulson Manufacturing  
Director, Paulson International Ltd, Germany  
Chair, National District Export Council  
National District Export Council, Chair, Export Control Modernization Sub-Committee.  
Chair, Outreach Committee, Presidents Export Council, Subcommittee Export Administration (PECSEA)  
Member, California Inland Empire District Export Council, Chair Emeritus  
Board Member, National Association of Manufacturers (NAM)  
Committee Member, NAM Export Control Modernization Committee  
Executive Committee, Treasurer, Export University  
Executive Board Member, Economic Development Corporation of Southwest California  
Board Member, California Manufacturers Technology Association  
International Committee Member, California Chamber of Commerce  
Board of Advisors, Marlin Steel  
Chair, Riverside County Manufacturers and Exporters Association  
Board Member, World Trade Center, San Diego  
Member, International Committee, US Chamber of Commerce  
Board Member, TradeUp Capital Fund [www.tradeupfund.com](http://www.tradeupfund.com)  
Executive Committee, InSoCal Connect [www.insocalconnect.org](http://www.insocalconnect.org)  
Executive Board Member, Manufacturers Council Inland Empire [www.mfgcouncilie.com](http://www.mfgcouncilie.com)

**Export Awards and Recognition**

District Export Council Appointment  
Export Achievement Award, US Department of Commerce  
Proclamation, Riverside County, Export Achievement  
IEEBA Export Achievement, Presented by Congressman Darrel Issa  
Indonesia, Recognition Award

World Trade Week, LA Area Chamber, Export Achievement Award  
EDA County of Riverside Export Achievement Award  
Lifetime Achievement Award, California Inland Empire District Export Council  
SBA Exporter of the Year, District 2011

**Press**

Los Angeles Times, Export and the value of the dollar.  
USTR Web Site, Speaker and quotes for Jobs on Main Street  
NPR Radio, interview about exporting and the trade deficit  
US Chamber of Commerce, Trade Roots, Faces of Trade for California  
NAM, Shop Floor, Paulson Mfg, Exporting  
Los Angeles Times, Exporting and Shipments to Greece  
Congressional Sub-Committee on Export Control, speech and questions from the floor.  
Export.GOV web site, CEO Perspective Interview.  
San Diego Daily Transcript, Manufactures Roundtable  
Eye on Business, Television interview  
Press Enterprise, Exports Business Article  
North County Times, Exports Business Article  
NPR Radio, interview about Export Controls Modernization  
NPR Radio, All Things Considered Show  
Made in USA Radio Show  
USA Today, Front Page Story  
Washington Post  
Press Enterprise, Business Section  
US Chamber of Commerce, Exporting Video  
CalExport Conference Key Note and Press

**Export Conferences and Speaking Commitments**

Roy Paulson attends local and national conferences on a regular basis. A plenary speaker or as a panel member at conferences he speaks about exporting, distribution strategies, manufacturing and mentoring.

**Hobbies** include Photography, Mineralogy, Astronomy, Gardening and Cooking.

**Recent Quotes:**

"I have never been in a manufacturing plant that could not export their product"  
"For Exporting, the role of Government is to level the playing field, we will take it from there"